

### **itelligence AG among the most successful SAP partners serving mid-size businesses in the first half of 2002**

- **itelligence AG continues to expand its market position as a supplier of end-to-end SAP solutions**

Frankfurt, 10.07.2002. In the first half of 2002, itelligence AG, Frankfurt, was one of the most successful partners of SAP Deutschland AG & Co. KG, Walldorf, serving mid-size businesses across Germany. itelligence generated strong sales especially through new projects, licence business and follow-up orders from existing customers. As one of the leading suppliers of end-to-end SAP solutions, itelligence won several new customers with international project requirements. In addition, an impressive number of existing customers from the high-tech industry placed follow-up orders in the second quarter of the year.

New customers of itelligence AG in the areas of consulting, licensing and complete installation of mySAP.com include, for example, Vereinigte Spezialmöbelfabriken, Tauberbischofsheim, a leading German manufacturer of school furniture, Krahn Chemie GmbH, Hamburg, a European supplier of chemicals and additives, and the mechanical engineering specialist, Boge Kompressoren, Bielefeld. According to itelligence AG, industry-specific know-how and the comprehensive range of services provided by the SAP system house as a supplier of end-to-end SAP solutions played a key role in winning the project contracts awarded by these mid-size companies.

On the other hand, existing customers intensified their cooperation with itelligence. The SAP system house continued to expand its market position in the growth-oriented high-tech industry. Customers from the high-tech industry include Pinnacle Systems GmbH, Braunschweig, a manufacturer of hardware and software solutions for TV/video cards and digital video for PCs operating on a worldwide scale, and Eupec GmbH, Wahrstein, a wholly-owned subsidiary of Infineon AG and a leading manufacturer of power semiconductors. Other high-tech customers of itelligence AG are SMA Regelsysteme GmbH, a manufacturer of professional electronics solutions for industrial computers, solar and railway technology, Viastore Systems GmbH, one of the leading international manufacturers of warehouse and distribution systems, and Insta Elektro GmbH, a developer and supplier of components and systems for professional lighting solutions.

itelligence AG's very close cooperation with SAP AG, Walldorf, has proven successful. Karl Radatz, Head of SAP's Mid-Size Businesses Business Unit: "In the last six months, itelligence AG has successfully adopted SAP's "focus on mid-size businesses" strategy. This clear joint focus allows fast and uncomplicated cooperation between SAP and itelligence to the benefit of customers introducing mySAP.com solutions."

For Herbert Vogel, Board Chairman of itelligence AG, this is an important sign for the future: "Our concept is working. We solve the IT problems of mid-size businesses through industry-specific end-to-end solutions. Our mid-size customers use our industry know-how for mySAP.com solutions and our experience in fast worldwide SAP roll-outs."

**itelligence AG is a leading international supplier of end-to-end SAP solutions employing some 1,450 highly qualified employees at 45 branches in 18 countries. As a mySAP.com channel, alliance and hosting partner, itelligence realizes complex projects in the SAP environment for over 750 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions and individual software technologies. In 2001, itelligence AG generated total sales of EUR 182.9 million (ISIN DE 000 730 040 2).**

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