

Success for itelligence AG in the furniture and automobile supply industry HETAL-Werke selects itelligence as SAP consultants

Bielefeld, July 26, 2005 - HETAL-Werke, Franz Hettich GmbH & Co. KG in Alpirsbach have selected itelligence AG as SAP consultants and SAP implementers for the complete introduction of the mySAP Business Suite for 60 users. itelligence has thus acquired another mid-market customer in the furniture and automobile supply industry and can thus expand its presence in these segments.

The long-established HETAL-Werke company, which has been owner-managed for five generations, is a specialist in fittings and hinges. In the area of furniture fittings, the company manufactures system solutions for the kitchen bathroom, office and furniture industries. In the automotive business area, the southern German company manufactures adjustable assemblies for the vehicle seats of renowned automobile brands. The mid-market company HETAL employs a total of around 300 staff in its two factories.

The first phase of the multi-stage introduction of the mySAP Business Suite will be completed on January 1, 2006. Then HETAL will be using the mySAP Business Suite for the entire sales, production, finance and accounting, and controlling functions. SAP will thus replace a whole range of "standalone IT solutions" in the various business areas and will be used as an end-to-end IT system by HETAL. The planned introduction of Customer Relationship Management (CRM) and the integration of the CAD systems (CATIA for the automotive area and SolidWorks for the furniture fittings area) will round off the migration to SAP over the course of 2006.

Ingo Meyer, organizational development manager and project manager at HETAL-Werke explains his expectations as follows: "The introduction of the integrated IT system will enable us to significantly reinforce our market position, as SAP will allow us to further standardize and optimize our business processes. itelligence AG's consultants' experience of the furniture and automobile supply industry will ensure a short introduction time, as everyone will be speaking the same language."

**Press release – itelligence AG
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About itelligence AG:

itelligence AG is a leading international full-service provider for SAP employing some 950 highly qualified employees in 15 countries and in 4 regions (America, Western Europe, Eastern Europe and Germany/Austria). As a mySAP Business, Service and Support Alliance as well as Global Partner Hosting and Global Services Partner, itelligence realizes complex projects in the SAP environment for over 1,200 customers worldwide. The company's services range from SAP consulting and licensing to outsourcing and services to proprietary industry-specific SAP solutions. In 2004, itelligence AG generated total sales of EUR 131 million.

Public Relations:
Silvia Dicke
Tel: ++49 (0) 521-91448 107
Fax: ++49 (0) 521-91445 201
silvia.dicke@itelligence.de

itelligence AG
Königsbreede 1
33605 Bielefeld
<http://www.itelligence.de>